

#### FINANCE DIVISION

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Date

May 3, 2007

To

**Potential Proposers** 

From

Judicial Council of California, Administrative Office of the Courts Finance Division

Subject

Addendum No. 3 Statewide Access Systems, Video Surveillance Systems and Maintenance Program RFP No. ERS-041007

**Action Requested** 

Please review the attached changes to the RFP and the responses to bidder questions.

# CHANGES TO RFP NO. ERS-041007.

1. Attachment D (Pricing Sheets) of this RFP, as revised in Addendum No. 2, is hereby deleted and replaced with the following:

## ATTACHMENT D PRICING SHEETS

| REQUIREMENT   | DESCRIPTION OF PROPOSED VIDEO SURVEILLANCE SYSTEM | VIDEO SURVEILLANCE SYSTEM PRICING  (All rates must include all costs, benefits, expenses, fees, overhead, and profits. The cost of travel within California to the work site will be reimbursed per the Travel Rate Guidelines, as outlined in Attachment A of the Master Agreement Terms and Conditions. However, the AOC will not pay for more than four (4) hours of travel time to a work site and, in no event, will the AOC reimburse at rates greater than what has been established in the Travel Rate Guidelines). |
|---|---|---|
| Video Surveillance System, as described in Section 4.1.2.1.1 of this RFP. |   | Hourly rates for design and installation (list and price separately):   |
|   |   | Training price (if applicable):  Hourly rates for time and materials repairs (list and price separately):   |

| REQUIREMENT   | DESCRIPTION OF PROPOSED ACCESS SYSTEM | ACCESS SYSTEM PRICING  (All rates must include all costs, benefits, expenses, fees, overhead, and profits. The cost of travel within California to the work site will be reimbursed per the Travel Rate Guidelines, as outlined in Attachment A of the Master Agreement Terms and Conditions. However, the AOC will not pay for more than four (4) hours of travel time to a work site and, in no event, will the AOC reimburse at rates greater than what has been established in the Travel Rate Guidelines). |
|---|---------------------------------------|---|
| Access System, as described in Section 4.1.2.1.2 of this RFP. |                                       | Hourly rates for design and installation (list and price separately):   |
|   |                                       |   |
|   |                                       | Training price (if applicable):  Hourly rates for time and materials repairs (list and price separately):   |

2. Section 3.2.3 (Maintenance Services and Spare Parts Availability) of this RFP is hereby deleted and replaced with the following:

## 3.2.3 Maintenance Services and Spare Parts Availability

The vendor shall describe its onsite maintenance services (maintenance contract plans and time and materials maintenance), as specified in Section 4.1.2.1.3, as well as submit its terms and conditions for maintenance services. In addition, vendor shall describe its ability to begin performing any maintenance work at any Purchasing Group member facility or at any multiple facilities simultaneously within twenty-four (24) hours of receiving a service request.

The vendor shall describe what percentage of its spare parts inventory is typically in stock and available for any requested maintenance work to be performed for any Purchasing Group member within 24 hours of vendor's repair technician determining a need for such parts. The vendor shall also describe what the average lead time is for those remaining spare parts which are not typically in stock and available within 24 hours.

3. Section 4.1.2.1.3 (Onsite Maintenance Services) of this RFP is hereby deleted and replaced with the following:

#### **4.1.2.1.3** Onsite Maintenance Services

The vendor must be able to perform maintenance services for any equipment it installs at any Purchasing Group member facility. The vendor must also be able to begin performing any maintenance work at any Purchasing Group member facility or at any multiple facilities simultaneously within twenty-four (24) hours of receiving a service request. offer the following onsite maintenance services:

- a. Maintenance contract for a minimum of three (3), one-year periods after expiration of warranty period.
- b. Time and materials service option.
- c. Ability to begin performing any maintenance work at any Purchasing Group member facility or at any multiple facilities simultaneously within twenty-four (24) hours of receiving a service request.

#### **RESPONSES TO BIDDER QUESTIONS**

**Question 1:** During the first pre-bid conference, it was mentioned that a listing of all

in-person and teleconference attendees would be given on your website in a few days. I can't seem to find it listed anywhere...am I just missing it or hasn't been added to the site yet? Also, will the teleconference attendees

from the catch up conference be included in the listing as well?

**AOC Response:** A list of all attendees at the first pre-bid conference may be viewed at

http://www.courtinfo.ca.gov/reference/rfp/documents/sasvssmp-rfp-

add2.doc.

Pre-bid conference No. 2 attendees:

Dell:

Mimi Quan
Jon Petersen
Total Controls, Inc:

David Brown

**Capture Technologies:** 

Gary Birrer

Siemens Building Technologies:

Elisa Hansen

**Question 2:** Are bidders required to respond to the DVBE participation form?

**AOC Response:** Yes. Per Section 3.6 (Proposal Submittal Requirements) of the RFP,

vendors must complete all required forms, including Attachment E, DVBE

Participation Form.

**Question 3:** If regional awards are made, will the regions be based on the current

region defined by the AOC?

**AOC Response:** Currently the AOC has three Regional Offices, which include the

Northern Central Region, Southern Region and Bay Area/Northern Coastal Region. If regional contracts are awarded, it is likely that the

contracts would be based on the Regional Offices.

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**Question 4:** 

Will the AOC provide guidelines or standards on networking and storage requirements? Is there a standard guideline for predicting storage requirements and the required retention period? Will the individual sites have discretion over their storage requirements?

**AOC Response:** 

Section 4.1.2.1 of the RFP establishes the storage and retention requirements. The vendor will work directly with the AOC rather than the individual court or county on the requirements.

**Question 5:** 

The pricing pages (pages 50 and 51) request pricing for a one-year on-site maintenance agreement and an hourly rate for time and material repairs; given that the bidders do not yet know the specifics of each site and installation, what does the AOC want as far as maintenance pricing?

**AOC Response:** 

The pricing pages for maintenance have been revised and are included in Addenda No. 3. The AOC is requesting a time and material labor rate that will include all costs, benefits, expenses, fees, overhead, and profits. The cost of travel within California to the work site will be reimbursed per the Travel Rate Guidelines (as outlined in Attachment A of the Master Agreement Terms and Conditions). However, the AOC will not pay for more than four (4) hours of travel time to a work site and, in no event, will the AOC reimburse at rates greater than what has been established in the Travel Rate Guidelines.

**Question 6:** 

During the 1st bidder's conference AOC staff stated that if multiple awards were to be made, the awards would be made by region. Does AOC intend to amend the RFP to identify the Regional breakdown of how a multiple award might be made?

**AOC Response:** 

The AOC does not intend to amend the RFP.

**Question 7:** 

The following question pertains to Section 4.1.2.1.1 of the RFP: Will the AOC acknowledge an "equivalent manufacturer" whose video surveillance system integrates with standards-based information technology for data storage, either in addition to or in lieu of proprietary DVR or NVR units referenced in section 4.1.2.1.1?

**AOC Response:** 

Yes.

**END**